

IMIA Country Analysis 2012

	Premium Development	Claims Development	Underwriting Profitability	Business Outlook
United States	P&C insurers' Written and Earned premiums increased in 2012. There was a 4.3% rise in GWP compared to a 3.4% increase in 2011; GEP increased by 3.4% in 2012 compared to 2.9% in 2011.	In 2012 Incurred Losses decreased and LAE increased. The total Incurred Losses for 2012 were \$279.4 billion with another \$55.6 billion in LAE. This was a decrease of 3.9% and 3.3% respectively. The P&C Industry's Direct catastrophe losses increased in 2012.	Loss Ratios and Combined Ratios decreased in 2012. The Loss & LAE ratio went from 79.3% in 2011 to 74.5% in 2012 while combined ratio decreased from 108.1% in 2011 to 103.2% in 2012. The Expense Ratio slightly decreased in 2012, falling to 28.2% from 28.4% in 2011.	As market conditions continue to harden, premium growth has continued to increase. With losses increasing as well, overall loss ratios are on the rise. Insurers need to continue to implement new ideas and strategies within the market to create positive premium growth while improving underwriting and pricing guidelines to reduce losses and maintain profitable growth.

Source: Premium and Loss Ratio Tables taken from ISO Property/Casualty Insurance Industry Financial Results April 30, 2013