

UMIA Country Analysis – Year 2014

Country	Premium Development	Claims Development	Underwriting Profitability	Business Outlook
Brazil	GWP decreasing of 7% can be explained by the Brazilian recession which continues to increase. Several tenders postponed added to less investments on infrastructure caused the diminishment of business opportunities for Engineering.	Results show 13% increase on Claims records.	Loss ratio reached near 60% against 40% last year. Due to soft market, the rates are lowering and claims showed an increase of 13%. The result is worse than last year and shows profitability reduction.	After World Cup and with the economy shrinkage, the expectation is less projects and opportunities for 2016. The Olympics in Rio are approaching fast so no large projects regarding it are expected for this interim. This way, the forecast is a market even softer than current year with lower rates within a less opportunity scenario.

1) Market figures were drawn from SUSEP (local regulator) website (www.susep.gov.br)

2) The values regard only Engineering, excluding MB and BI